

Benoit Rodier, Ing.

TITLE

Director of Business Development
Team Lead US Recreation project
Cimco Refrigeration



Benoit is a licensed Professional Engineer who graduated from Sherbrooke University in 1988 with a Bachelor's degree in Mechanical Engineering

Benoit started his career as an accounts manager for a HVAC manufacturer rep. He then slowly moved the ladder from heat exchanger manufacturer to industrial compressor manufacturer as sales manager. He was finally recruited by Cimco in 1999 and had various positions from Sales manager, General Manager and now the actual position. Benoit has been involved and building experience with Natural refrigerant for 25 years. He cumulate a lot of experience designing and selling integrated project using all aspect of HVACR . Benoit has also been teaching part time HVACR at for the past 25 years.

He is highly involved in many local and regional associations. Benoit has been the leading figure for Cimco in evolving towards CO2 refrigeration and new technology while maintaining their leaders position on the ammonia industrial and recreational market.

Benoit had presented various technical speeches like at the annual ASHRAE Conference in Chicago on CO2 ice rinks. Technical program on CO2 at IJAR annual trade show on industrial CO2 project. He has been also presenting and working closely with developer to design fully integrated project including rink refrigeration, building heat and cooling and total control system .

Benoit had focus in 2019 and 2020 by directing the US Recreation team in covering the market and offer various solution that best suited the desired and requirement of the owners, developers and designer of those projects. Natural refrigerant totally integrated solutions will be promoted as well as lower initial investment HFC and HFO solution to best suited the markets requirements.

He is now back full time on business development role for the entire organization.